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Intervention Roadmap

Training Need Identification

Training Design & Delivery

Training Transfer

Training Need Identification

Key Stakeholder Discussions Pre-training Participant Interviews

Interactions with L&D team

Conversations with Participants' Managers

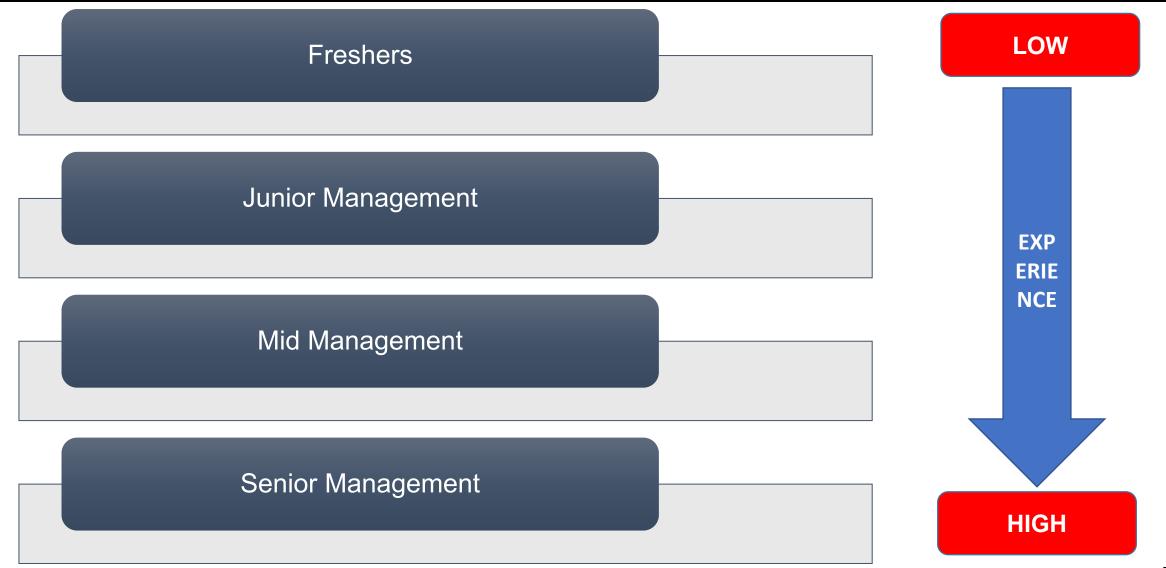
Training Methodology



Training Transfer



Training across Organizational Hierarchies



Freshers (New Joinees)

Empathy Understanding Values Working in Teams Values Collaboration **Ethical Conduct Mutual Respect** Trust & Integrity Grooming Professional Participating Etiquettes Contributing Listening Verbal Questioning Non-verbal **Essential Skills** Communication Unlearning Email

Junior Management (Individual Contributors)

Structure Verbal/Non-verbal Email

Business Communication

Presentation Skills

Confidence
Overcoming Fears
Handling Audience

Personal Effectiveness

SWOT Analysis Knowing Oneself Growth Mindset

Working with Peers
Rapport Building
Relationships

Interpersonal Skills

Time Management

Avoiding Time-wasters
Prioritizing
Time Mgt. Matrix

Mid Management (Team Leaders/Managers)

Planning & Preparation
Delightful Service
Negotiation

Sales & Service Excellence

Problem Solving & Decision Making

Root Cause Analysis
Decision-making Tools
Avoiding Biases

Leadership Excellence

Delegating
Constructive Feedback
Situational Leadership

Manager as a Coach Coaching Models Attributes of a Coach

Coaching & Mentoring

People Management

Managing Expectations
Leading with Empathy
Managing Conflicts

Senior Management (Strategic Decision Makers)

Company Vision Organizational SWOT Formulating Strategy

Vision & Strategy

Change Management

Overcoming Resistance
Models of Change Mgt.

Proactiveness

Strategy Execution

Communicating Strategy
On-ground Implementation
Strategy Evaluation

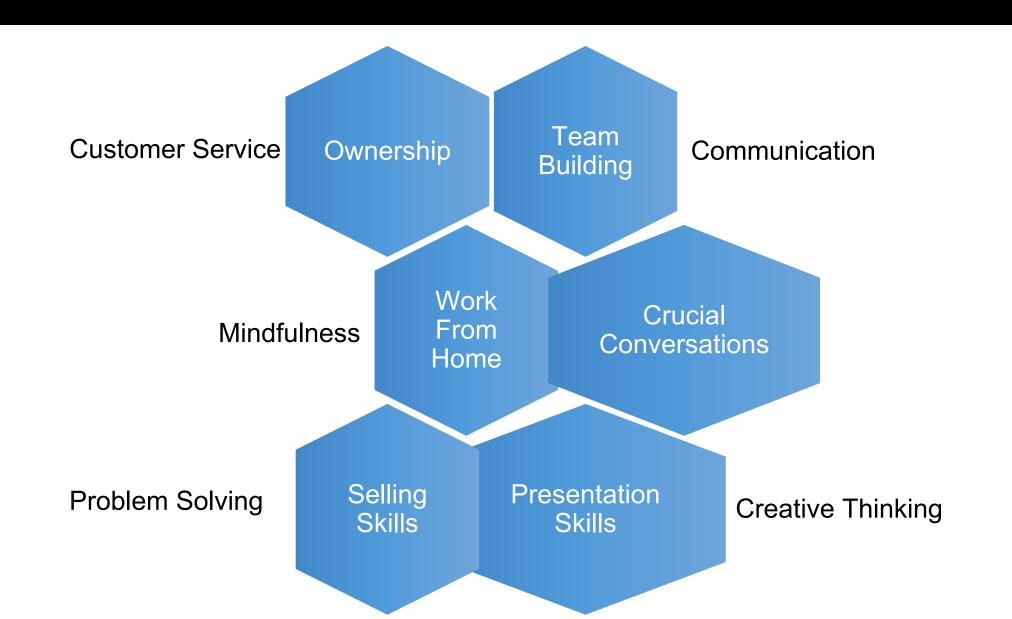
Collaboration
Strengthening Bonds
Mutual Appreciation

Team Building

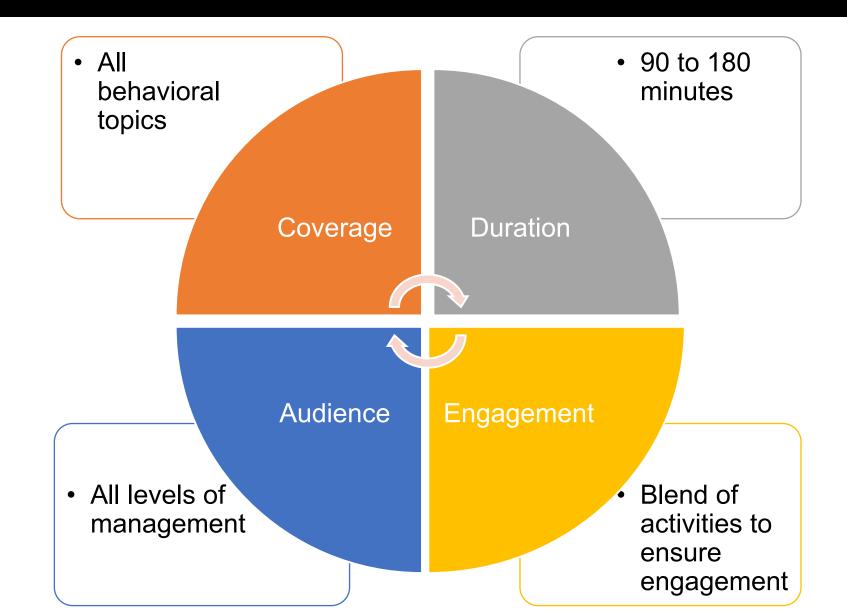
Creating Leaders

Mentoring
Giving Feedback
Delegation

Workshops Across All Levels



Virtual Training Sessions



Facilitator Introduction



Squirrel

18 plus years of Industry Experience across Operations, Business Development and L&D

Delivered trainings for **over 125 clients** across diverse industry sectors

Trained more than 10000 participants across Asia, Europe, America and Africa

Facilitator Credentials

Certified Transfer Designer, Institute for Transfer Effectiveness, Austria Diploma in Training & Development (ISTD, New Delhi) Certified Behavioral Facilitator (Dale Carnegie Training, India) Leadership Grid Practitioner (Grid International) Neuro Linguistic Programming (NLP) Practitioner, School of Excellence, India Belbin Team Role Assessor (CERT, India) Pursuing PhD in Training Transfer (Symbiosis International (Deemed University), India

Publications & Online Presence



Online Udemy course on "Transfer of Training."
This course has already been enrolled by

141 participants from 20 countries

www.ramnathdixit.in/udemy



Published several research papers in reputed journals, with a combined citation count of 31 and H-index of 4

www.ramnathdixit.in/scholar



YouTube channel dedicated to helping learners apply their learnings from training workshop back at the workplace

www.ramnathdixit.in/youtube



www.ramnathdixit.in/linkedin



